

BLUE STAR INFOTECH LIMITED

Consolidated Unaudited Group Financial Results for the Quarter Ended June 30, 2014

Particulars	Quarter Ended			(Rs. in Lakhs)
	30.06.2014	31.03.2014	30.06.2013	Year Ended
	(Unaudited)	(Audited) (refer note B-8)	(Unaudited)	31.03.2014 (Audited)
Income from operations				
Export income	5,525.45	6,848.32	4,673.52	23,195.31
Domestic income	920.75	1,032.11	1,014.83	3,826.58
Income from operations	6,446.20	7,880.43	5,688.35	27,021.89
Other operating income (including foreign exchange gain, net)	-	-	248.02	80.04
Total operating income	6,446.20	7,880.43	5,936.37	27,101.93
Employee benefits expense	3,646.97	3,193.18	2,592.46	11,932.47
Cost of business associates	1,005.96	822.94	1,780.89	7,185.57
Professional fees	125.22	353.31	209.55	872.76
Cost of products / licences	446.13	1,197.44	323.11	1,954.89
Travel and conveyance	251.58	249.66	142.73	765.79
Foreign exchange loss (net)	14.16	375.63	-	-
Depreciation and amortisation expense	102.85	112.00	72.78	380.15
Other expenses	581.29	844.30	426.23	2,276.59
Total expenses	6,174.16	7,148.46	5,547.75	25,368.22
Profit from operations before other income and finance costs	272.04	731.97	388.62	1,733.71
Other income (refer note B-4)	131.88	32.36	151.29	555.29
Profit from ordinary activities before finance costs	403.92	764.33	539.91	2,289.00
Finance costs	21.78	93.30	0.37	104.71
Profit from ordinary activities before tax	382.14	671.03	539.54	2,184.29
Tax expense	72.41	153.19	131.99	592.41
Profit before minority interest	309.73	517.84	407.55	1,591.88
Minority interest	(0.92)	95.93	-	104.71
Net profit for the period	310.65	421.91	407.55	1,487.17
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	9,024.75
Earnings per share (Rupees) - Basic (Not annualised)	2.99	4.06	3.92	14.32
Earnings per share (Rupees) - Diluted (Not annualised)	2.84	3.90	3.92	13.78
Particulars of shareholding				
Public shareholding:				
- Number of shares	47,92,576	47,92,576	47,92,576	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.15%	46.15%
Promoter and Promoter Group Shareholding:				
a) Pledged / Encumbered				
- Number of shares	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A
b) Non-encumbered				
- Number of shares	55,92,424	55,92,424	55,92,424	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.85%	53.85%



Handwritten signature

Blue Star Infotech Limited (stand-alone) - Unaudited Financial Results for the Quarter Ended June 30, 2014

Particulars	(Rs. in Lakhs)			
	Quarter Ended			Year Ended
	30.06.2014 (Unaudited)	31.03.2014 (Audited) (refer note B-8)	30.06.2013 (Unaudited)	31.03.2014 (Audited)
Income from operations				
Export income	2,475.85	2,375.82	1,843.32	8,859.52
Domestic income	918.85	1,029.04	1,014.83	3,811.63
Income from operations	3,394.70	3,404.86	2,858.15	12,671.15
Other operating income (foreign exchange gain, net)	-	-	179.00	42.11
Total operating income	3,394.70	3,404.86	3,037.15	12,713.26
Employee benefits expense	1,744.17	1,910.73	1,460.38	6,534.44
Cost of business associates	508.36	311.43	499.99	1,918.37
Professional fees	76.17	140.82	130.84	451.63
Cost of products / licences	274.64	81.53	230.34	512.76
Travel and conveyance	148.30	128.85	71.41	371.44
Foreign exchange loss (net)	4.24	120.72	-	-
Depreciation and amortisation expense	93.03	83.05	69.00	338.98
Other expenses	397.26	482.80	349.91	1,600.85
Total expenses	3,246.17	3,259.93	2,811.87	11,728.47
Profit from operations before other income and finance costs	148.53	144.93	225.28	984.79
Other income (refer note B-4)	122.26	140.42	129.02	520.37
Profit from ordinary activities before finance costs	270.79	285.35	354.30	1,505.16
Finance costs	18.82	36.05	-	46.68
Profit from ordinary activities before tax	251.97	249.30	354.30	1,458.48
Tax expense	45.00	64.40	99.30	420.30
Net profit for the period	206.97	184.90	255.00	1,038.18
Paid-up equity share capital (face value Rs. 10)	1,038.50	1,038.50	1,038.50	1,038.50
Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	8,740.79
Earnings per share (Rupees) - Basic (Not annualised)	1.99	1.78	2.46	10.00
Earnings per share (Rupees) - Diluted (Not annualised)	1.89	1.70	2.46	9.62
Particulars of shareholding				
Public shareholding:				
- Number of shares	47,92,576	47,92,576	47,92,576	47,92,576
- Percentage of shareholding	46.15%	46.15%	46.15%	46.15%
Promoter and Promoter Group Shareholding:				
a) Pledged / Encumbered				
- Number of shares	Nil	Nil	Nil	Nil
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	N A	N A	N A	N A
- Percentage of shares (as a % of the total share capital of the Company)	N A	N A	N A	N A
b) Non-encumbered				
- Number of shares	55,92,424	55,92,424	55,92,424	55,92,424
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
- Percentage of shares (as a % of the total share capital of the Company)	53.85%	53.85%	53.85%	53.85%

Particulars	Quarter Ended 30.06.2014
INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	-
Received during the quarter	2
Disposed off during the quarter	2
Remaining unresolved at the end of the quarter	-



Handwritten signature/initials.

NOTES:**A) Consolidated Reporting**

The consolidated financial information includes the results of Company's subsidiaries.

B) General

- 1) The above results were reviewed by the Audit Committee and were thereafter approved by the Board of Directors of the Company at their respective meetings held on July 22, 2014 & July 23, 2014.
- 2) The Company follows Accounting Standard 30, Financial Instruments: Recognition and Measurement, prescribed by the Institute of Chartered Accountants of India. Consequently, outstanding forward contracts have been treated as highly probable forecast transactions based on historic trends. The net loss arising on 'mark to market' of such open forward contracts transferred to Hedging Reserve Account during the quarter ended June 30, 2014 amounts to Rs. 14.60 Lakhs (net loss transferred out of Hedging Reserve Account during the quarter ended June 30, 2013 amounts to Rs. 67.83 Lakhs).
- 3) In accordance with the requirements of Clause 41 of the Listing Agreement with the Stock Exchanges, the Statutory Auditors have performed a limited review of the stand-alone and consolidated financial results of Blue Star Infotech Limited for the quarter ended June 30, 2014. There are no qualifications in the limited review report issued for the said period.
- 4) Other Income for the quarter ended June 30, 2014 includes rental income on lease of office premises - Rs. 122.19 Lakhs (Rs. 122.21 Lakhs for the quarter ended June 30, 2013).
- 5) Consolidated group financial results for the quarter ended June 30, 2014 includes foreign exchange loss of Rs. 14.16 Lakhs as compared to foreign exchange gain of Rs. 239.07 Lakhs for the quarter ended June 30, 2013.
- 6) Depreciation for the quarter ended June 30, 2014 has been aligned to meet the requirements of Schedule II to Companies Act, 2013 and accordingly an amount of Rs. 34.94 Lakhs (net of deferred tax benefit, Rs. 17.99 Lakhs) in relation to assets where useful life has already expired, has been charged to Retained Earnings.
- 7) The results for the quarter ended June 30, 2014 and quarter ended March 31, 2014 are not strictly comparable with results of quarter ended June 30, 2013 since they include the results of Activecubes Solutions India Private Limited, Blue Star Infostack (Malaysia) Sdn. Bhd. and Blue7 Solutions LLC.
- 8) The figures for the quarter ended March 31, 2014, being balancing figures between the audited figures arrived at based on audited results of the full financial year and the published year to date unaudited figures for nine months ended December 31, 2013, have been considered as audited.
- 9) As per Accounting Standard 17 - Segment Reporting, the Company considers its geographical operations within India and overseas as separate segments from year ended March 31, 2014 and has accordingly provided information for the quarter ended June 30, 2014 and year ended March 31, 2014. There are no separately reportable and identifiable segments for the previous quarters as no separate segments were identified for such periods.

Segment wise Revenue, Results and Capital Employed for the Quarter Ended June 30, 2014

Rs. In Lakhs

Particulars	Quarter Ended June 30, 2014 (Unaudited)			Year Ended March 31, 2014 (Audited)		
	Domestic	Overseas	Total	Domestic	Overseas	Total
Segment revenue	3,566.96	4,679.45	8,246.41	13,377.01	19,783.43	33,160.44
Less: Inter segment revenue	-	-	1,800.21	-	-	6,058.51
Total operating income	-	-	6,446.20	-	-	27,101.93
Segment results	1,003.89	2,192.18	3,196.07	4,183.41	8,163.81	12,347.22
(Profit before tax, Interest and Finance costs)						
Less: Inter segment cost	-	-	1,800.21	-	-	6,058.51
Less: Unallocable expenditure						
(i) Finance costs	-	-	21.78	-	-	104.71
(ii) Other expenditure (Net of other income)	-	-	991.94	-	-	3,999.71
Profit before tax	-	-	382.14	-	-	2,184.29
Capital Employed	1,313.77	3,044.51	4,358.28	2,010.24	2,525.04	4,535.28
(Segment assets - Segment liabilities)						
(Based on estimates in terms of available data)						
Add: Unallocable assets (net)	-	-	6,157.64	-	-	5,738.49
Total Capital Employed in the Company	-	-	10,515.92	-	-	10,273.77

Registered Office:

8th Floor, The Great Oasis
MIDC, Andheri (East)
Mumbai 400 093
Website: www.bsil.com

Date: July 23, 2014
Place: Mumbai



For BLUE STAR INFOTECH LIMITED

Sunil Bhatia
Sunil Bhatia
Chief Executive Officer and Managing Director

